

Delegates will have the opportunity to attend organised group meetings with key local players, as well as incorporating briefing meetings presented by qualified speakers with in-market experience and the opportunity to meet with local companies. Delegates will also join a networking reception at the British High Commissioner's residence in both markets.

 **O&G projects with CAPEX of US\$9.6bn (TT)**

 **6+ billion barrels discovered to date (Guyana)**

 **Significant opportunities for UK**

Benefits of Participation

- 10 -12 pre-arranged meetings with key EPC contractors and operators
- Networking reception at the British Commissioner's residence
- Meet and network with relevant local companies, partners and agents
- In Country briefing: local content, Business environment & key challenges in market
- Market Intelligence report and insight from EIC Sector Analysts
- Travel, accommodation and Visa assistance
- Support from DIT and EIC's offices in UK, and the Americas
- Support from an experienced EIC Delegation Manager

Why Guyana and Trinidad & Tobago?

In a regional context, the Caribbean has now become the focus of oil and gas companies in their quest for new hydrocarbon resources.

New market opportunities

ExxonMobil Guyana has made 16 discoveries since 2015, with the county's first oil announced in late December 2019 from the Liza Phase 1 development, which is expected to produce up to 120,000 barrels of oil per day. A second development phase at the Liza field was sanctioned in May 2019 and a third phase, targeting resources at the Payara field, has also been announced.

The new tertiary opens the pathway for the emergence of a possible 10+ billion-barrel province. As the country does not have an established oil and gas supply chain, there is a strong need for expertise and experience from UK companies.

Established market with changing demands













Trinidad and Tobago has been involved in the petroleum sector for over one hundred years undertaking considerable oil and gas exploration activity on land and in shallow water with cumulative production totalling over three (3) billion barrels of oil. The country now looks to deep water opportunities in the basin and the use of green energy to power operations, providing a new demand for the UK's supply chain technologies and expertise.

BPTT, Shell, BHP and EOG have committed to investing in excess of US\$10Bn in the market over the next five (5) years. BPTT recently announced a new gas discovery with the Ginger exploration well, offshore Trinidad. "This is positive news for both BPTT and the industry, as these discoveries continue BPTT's exploration success on the Trinidad shelf following the Savannah and Macadamia commercial discoveries," said Claire Fitzpatrick, Regional President for BPTT.

Draft Itinerary

The final programme will be tailored to suit delegates' requirements as closely as possible. Once your booking is confirmed you will be asked to advise of companies and individuals you would like to see included in the programme. It is the intention to organise structured group visits but with time free for delegates to make individual visits and follow-up.

Companies met on 2019 delegation

- | | | |
|--|--|--|
|  ATLANTIC LNG |  MASSY WOOD |  SBM OFFSHORE |
|  BP TT |  REPSOL |  TECHNIPFMC |
|  BHP |  SAIPEM |  TULLOW |
|  EXXONMOBIL |  SHELL |  WORLEY PARSONS |



"Fantastic trade mission that was organised & led by the EIC & supported by the High Commission. Access to senior leaders in the operators, supply chain & local government bodies resulted in great discussion & new connections" - **Petrofac**

Event Details

Date: 1 - 5 March 2021

Venue: Port of Spain, Trinidad
Georgetown, Guyana

Costs (Excl. VAT)

Early Bird rate

EIC Member Rate: £2,300
Non Member Rate: £2,450

Early Bird Deadline:

30th November 2020

Standard rate:

EIC member rate: £2,400
Non Member rate: £2,550

Booking

To book your place please complete the application form on the next page and return to:
overseasevents@the-eic.com

If you would like further information, please get in touch with a member of the Overseas Events team:

E: overseasevents@the-eic.com

T: +44 (0)20 7091 8600

IMPORTANT: Please do not book any travel or accommodation until the delegation has been confirmed by the EIC.



TRADE DELEGATION GUYANA AND TRINIDAD & TOBAGO

1 – 5 March 2021



Overseas Events

APPLICATION FORM

Please return your completed and signed application form to overseasevents@the-eic.com

We wish to participate in the Trade delegation and confirm that we accept the Terms and Conditions issued [here](#) by the EIC. *Compulsory fields must be completed.

As part of my participation in the event I understand the EIC will need to share my information, company information, and any contacts in relation to the event with external partners.

Delegate name: _____ Job title: _____

UK Company name: _____ UK Company reg no: _____

Application forms without UK registered company details will not be accepted.

UK Address: _____

Direct line: _____ Switchboard: _____

Mobile: _____ Email: _____

- a) I wish to participate in the delegation and will pay the total cost as shown below – **please tick relevant cost**
- b) I understand the terms and conditions of participation and accept the cancellation terms.
- c) I agree to complete the post-event questionnaire.
- d) Is your business a “potential or developing exporter”? Yes No
(Has it exported less than 25% of turnover during the last 12 months?)
- e) Is your business “new to market” (not exported to this market in the last 12 months)? Yes No

PAYMENT

RATE	EARLY BIRD (EXCL VAT)	REGULAR (EXCL VAT)
EIC MEMBER	<input type="checkbox"/> £2,300	<input type="checkbox"/> £2,400
NON-MEMBER	<input type="checkbox"/> £2,450	<input type="checkbox"/> £2,550

- Please send an invoice to the above contact
- I will send a cheque made payable to ‘Energy Industries Council’ covering the appropriate cost above.
- I wish to pay via credit card. *A member of the EIC Account Team will call you to make payment over the phone at a later date.*

Signature: _____

Name (in caps): _____ Date: _____

The Customer warrants that the person submitting the Booking Form is fully authorised to enter into the Contract on behalf of the Customer. Please note that your application covers only the company or business declared above unless you have our consent in writing. We reserve the right to ask for proof of the eligibility of your company or business and the credentials of your representative as a condition of attendance on the delegation. Representation or promotion of any company or business not named in

Delivery Partner:



Department for
International Trade

Supporting Partner:

